

ERATE RFCSP Q&A

Q. We'd like to bid on the Cisco equipment, but not seeing any specific part#'s for what's needed. I only found this in the RFP:

Equipment Needs: (a reference)

1225 W Hondo : 3x 10 Gbps SFP Modules compatible with existing equipment

605 W Hondo: 1x 10 Gbps SFP module compatible with existing equipment

205 W College: 48 port POE switch with 1x 10 Gbps SFP Module

801 N Teel: 48 port POE switch with 1x 10 Gbps SFP module

Would you be able to provide the Cisco part#'s for the switches and SFP's required?

A. I'm under the impression that I'm not supposed to specify part numbers. But I do see I was a bit vague in the switch description.

Switch wise we will need 2 48 port switches with 1gig copper ports (48) and 10 gig SFP ports. Currently I run some WS-C2960X-48TD-L switches in several locations where we have layer 2 48 port POE switches. In the locations where I already have 10 gig SFP's we're currently using the 10GBASE-LR SFP Modules.

I hope this information helps.

Q. Do you need the quote split out by location on 1 quote, or on 4 separate quotes or just 1 consolidated quote? Whatever works best for you of course, just let me know.

A. One consolidated quote is fine. I program and deploy the parts.

Q. Do you need all equipment to be new or should we quote refurbished?

A. Yes new please. I'm not interested in refurbished equipment.

Q. I saw your 470 posted online. Would you accept a bid of some HPE switches and SFP's?

A. Yes sir, we will entertain all bids. Being I'm not familiar with the product; is the CLI similar to Cisco? And will they honor the Cisco VTP domain servers vlans?

Q. What is the project due date.

A. It is in the RFP: "The new service is being planned to begin on July 1, 2018 which represents the expiration of the current leased WAN service." Devine ISD would be willing to grant some latitude past the RFP date to be fair to all vendors.